

# THE LOAN SOURCE INC.

ColoCrossing Customer Case Study

**Contact Us**

**1-800-518-9716**

## The Loan Source Inc.

### Location

New York City, NY

### Industry

Financial Services

### Solutions

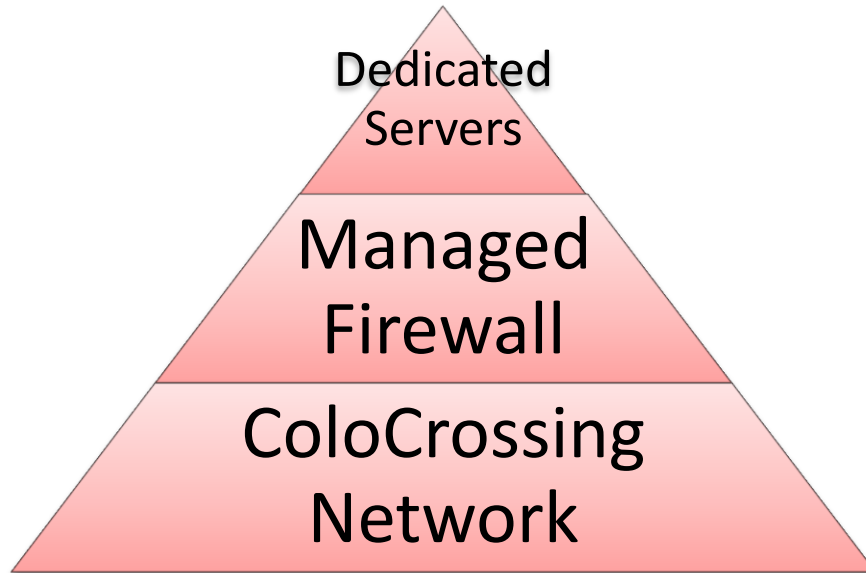
- **Dedicated Servers**
- **Managed Firewalls**
- **Network Services**

The Loan Source Incorporated (TLS), in business since 1994, is one of fourteen Small Business Lending Company's licensed by the U.S. Small Business Administration to make government guaranteed 7(a) loans to small businesses. Most people know these loans as "SBA Loans". They are authorized to make SBA loans throughout the United States and its possessions and territories.

Everything related to the loan process is handled by IT hardware and software, including gathering applicant data, completing SBA loan forms, underwriting, closing and servicing each loan in accordance to SBA regulations.

When initially working to find a hosting partner, The Loan Source needed to find a balance between efficiency and cost.

They were able to achieve balance between efficiency and costs by leveraging ColoCrossing's diverse hosting products including dedicated servers, managed firewalls, and the ColoCrossing network.



By listening and understanding TLS’s precise requirements, ColoCrossing was able to determine the necessary network and hardware functions they needed. Implementing a thoroughbred Cisco based network and firewall solution eased the transition from their previous hosting partner, while ensuring optimal reliability.

“Willingness to work with us while keeping prices at or below market, with emphasis on customer service being at the highest level was the deciding factor in choosing ColoCrossing.”

Steve Kravitz, President

The Loan Source Inc.

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Learn how you can achieve the same success The Loan Source did by speaking to a ColoCrossing sales representative today.

Call 1-800-518-9716, or email [sales@colocrossing.com](mailto:sales@colocrossing.com).